



Selection of Individual Consultants

Smallholder Agribusiness Partnerships Programme (SAPP)

Presidential Secretariat - Sustainable Development Division

Smallholder Agribusiness Partnership Programme (SAPP) is implemented under the Sustainable Development Division of the Presidential Secretariat and it has been jointly funded by the Government of Sri Lanka and the International Fund for Agricultural Development (IFAD). The SAPP is designed to contribute Sri Lanka's smallholders' poverty reduction and competitiveness. Its primary objective is to sustainably increase household income and quality of family diet by establishing confirmed market for rural producers under Public Private Producer Partnership (4P) mechanism.

The ideal **Consultants** for the following positions should be highly ambitious, result-oriented with proven leadership & negotiation skills, exceptional team management abilities and excellent interpersonal skills.

1. Consultant – Business Development (01 position) – Full Time Basis

Qualifications and experience

1. Master Degree from a recognized university in Agriculture, Agri- Economics, Development Studies, Marketing Management with minimum 10 years of professional experience in the area of agri-business and project development.
2. Experience in implementing agricultural and rural development projects.
3. Experience in developing business proposals ,designing and delivering trainings on business development and capacity development of producer organizations and Farmer organizations

2. Consultant – Rural Finance (1 Position) – Full Time Basis

Qualifications and experience

1. Master degree in Finance, Banking, Economics or related fields with 10 years' experience
2. Applicant should have progressive experience related to micro finance and banking agriculture systems ideally with management responsibility.
3. Demonstrated experience in addressing inclusive finance issues in the context of rural development and poverty alleviation.
4. Experience in designing, delivering and facilitating tools and trainings on inclusive finance, developing and/or marketing microfinance lending products, particularly for youth and women and in the agriculture sector.

General qualities and qualifications expected for both positions

1. Highly motivated, committed and prepared to travel extensively.
2. Experience in similar assignments in donor funded projects will have an advantage
3. Working knowledge of spoken and written English and ability to work independently in Microsoft Office Packages
4. Ability to work in other local languages would also be considered as an added qualification.
5. High degree of independence, flexibility and ability to meet strict deadlines.

Payment: Negotiable

Location: Project Management Unit – Colombo

Those who are interested can download the TOR through our website www.sapp.lk (please refer "CAREERS" sub heading to download the TOR document).

Please forward your proposal (complete resume with relevant details as per the TOR) **on or before 2.30 p.m on 29th April 2019** by post/by hand to reach the following address or you can email your CV to vacantconsultant@sapp.lk with the **post you apply** in the **Subject Heading** of the email.

Please indicate the “**position you apply**” on the **top left hand corner of the envelope** or in the **subject Heading of the email**.

Chairman,
Consultants Procurement Committee (Projects)
Smallholder Agribusiness Partnerships Programme,
No. 475, 3rd Floor, Sri Jayawardenepura Mawatha,
Rajagiriya

Only short-listed applicants will be contacted