



## Procurement Notice



### Selection of Individual Consultants and Service Provider

#### Smallholder Agribusiness Partnerships Programme (SAPP)

Presidential Secretariat - Sustainable Development Division

Smallholder Agribusiness Partnership Programme (SAPP) is implemented under the Sustainable Development Division of the Presidential Secretariat and it has been jointly funded by the Government of Sri Lanka and the International Fund for Agricultural Development (IFAD). The SAPP is designed to contribute Sri Lanka's smallholders' poverty reduction and competitiveness. Its primary objective is to sustainably increase household income and quality of family diet by establishing confirmed market for rural producers under Public Private Producer Partnership (4P) mechanism.

The ideal **Consultants/ Service provider** for the following positions should be highly ambitious, result-oriented with proven leadership & negotiation skills, exceptional team management abilities and excellent interpersonal skills.

#### 1. Consultant – Rural Finance (1 Position) – Full Time Basis

##### *Qualifications and experience*

- (i) Master degree in Finance, Economics or related fields with seven years' experience or Diploma in Banking & Finance with 7 years post qualifying experience.
- (ii) Applicant should have progressive experience related to Micro-Finance and Banking Agriculture systems, ideally with management responsibility.
- (iii) Demonstrated experience in addressing inclusive finance issues in the context of rural development and poverty alleviation.
- (iv) Experience in designing, delivering and facilitating tools and trainings on inclusive finance, developing and/or marketing microfinance lending products, particularly for youth and women and in the agriculture sector.
- (v) Experience in similar assignments in donor funded projects will have an advantage
- (vi) Working knowledge of spoken and written English and ability to work independently in Microsoft Office Packages
- (vii) Ability to work in other local languages would also be considered advantageous
- (viii) High degree of independence, flexibility and ability to meet strict deadlines

#### 2. Consultant – Youth Entrepreneurship Development (1 Position) – Full Time Basis

##### *Qualifications and experience*

- (i) Master or higher degree in Youth Entrepreneurship Development, Development Studies, Youth Development, Agriculture Business Development, Agricultural Economics or related fields.
- (ii) Minimum 5 years of experience in Youth Entrepreneurship Development, Business Plan development, youth skills development, enterprise development, project management etc
- (iii) Solid understanding of the entrepreneurship eco-system, key players, challenges & opportunities
- (iv) Experience in designing, delivering and facilitating tools and trainings on youth entrepreneurship development.
- (v) Knowledge on inclusive finance, developing and/or marketing microfinance lending products, particularly for youth and women and in the agriculture sector
- (vi) Strong verbal and written communication skills in English and local languages

- (vii) Excellent knowledge of computer based communications tools
- (viii) Experience in Public Private partnerships of agriculture Business development is considered an advantage

### **3. Consultant – Business Development (1 Position) – Full Time Basis**

#### ***Qualifications and experience***

- (i) Master Degree from a recognized university in Agriculture, Agri- Economics, Business Management, Development Studies, Marketing Management with minimum 10 years of professional experience in the area of agri-business and project development.
- (ii) Sound knowledge in Microsoft Office Package and must have hand on experience.
- (iii) Preference will be given to candidates those who have worked in donor funded agriculture related projects in Sri Lanka and should be able to identify, initiate, analyse, design and develop 4P value chain projects for the implementations. The development and implementation of an integrated business development strategy, manage project development and support expansion and strengthening of projects strategic partnerships are key functions.

### **4. Service Provider to Conduct Knowledge Management activities (None Consultancy services)**

- (i) Degree in: Information Science; Communication; Journalism; Agricultural Science; Economics or PGD on rural/ regional/ economic development disciplines - essential
- (ii) Minimum of five years professionally relevant experience in knowledge management, corporate communication, journalism etc - essential
- (iii) Demonstrated experience in developing content that clearly communicates ideas and experiences for Policy makers, donor organizations, media, rural farmers, web, print production, and audio-visual productions – essential
- (iv) Experience in, or solid understanding of Sri Lanka’s rural development context, donor funded project implementation, M&E activities, lessons learning mechanism and policy making mechanism - essential.
- (v) Previous experience in developing knowledge products for rural development/ 4P initiatives with regard to rural Sri Lankan context/ cross cutting issues like gender equality, household nutrition management, climate resilience etc - essential

**Payment:** Please refer TOR

**Location:** Project Management Unit – Colombo

Those who are interested can download the TOR through our website [www.sapp.lk](http://www.sapp.lk) (please refer “CAREERS” sub heading to download the TOR document).

Please forward your proposal (complete resume with relevant details as per the TOR) **on or before 2.30 p.m on 10<sup>th</sup> December 2018** by post or by hand to reach the following address.

Please indicate the “**position you apply**” on the **top left hand corner of the envelope**.

Chairman,  
Consultants Procurement Committee (Projects)  
Smallholder Agribusiness Partnerships Programme,  
1<sup>st</sup> Floor, Renuka Building,  
No. 41, Janadhipathi Mawatha,  
Colombo 01

**Only short-listed applicants will be contacted**